

Tristan L. Botelho

CONTACT INFORMATION

Yale School of Management
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EMPLOYMENT

Yale School of Management, New Haven, CT

Assistant Professor, Organizational Behavior, July 2017 – Present

Faculty Affiliate, Yale Program on Entrepreneurship, July 2017 – Present

EDUCATION

MIT Sloan School of Management, Cambridge, MA

Ph.D., Management, June 2017

S.M., Management Research, June 2015

Providence College, Providence, RI

B.S., Finance and B.A., History (*magna cum laude*)

RESEARCH INTERESTS

Entrepreneurship, Innovation, Social Evaluation, Digital Platforms, Strategic Management, and Social Networks

PUBLICATIONS

Botelho, Tristan L. and Mabel Abraham. 2017. “Pursuing Quality: How Search Costs and Uncertainty Magnify Gender-based Double Standards in a Multistage Evaluation Process.” *Administrative Science Quarterly* 62(4):698–730.

– Coverage: *Rotman Institute for Gender + the Economy*

RESEARCH IN PROGRESS

Botelho, Tristan L. “Here’s an Opportunity: Knowledge Sharing among Competitors as a Response to Buy-in Uncertainty.”

– *Best Student Paper Award, 2015 Academy of Management, OMT Division*

– *Best Paper Proceedings, 2015 Academy of Management, OMT Division*

– Coverage: *MIT Sloan Newsroom*

Botelho, Tristan L. “From Audience to Evaluator: The Effect of Social Influence in Opt-in Evaluation Processes.”

– *Best Paper Proceedings, 2017 Academy of Management, OMT Division*

Botelho, Tristan L. and Aleksandra Kacperczyk. “Who Leaves the Promised Land? The Paradox of Status and Entrepreneurial Mobility.”

Abraham, Mabel and **Tristan L. Botelho.** “Network Sources of Disadvantage among Entrepreneurs.”

INVITED
PRESENTATIONS

2017 Dartmouth College, Tuck School of Business

2016 Boston University, Questrom School of Business; Carnegie Mellon University, Tepper School of Business; Columbia University, Columbia School of Business; Emory University, Goizueta Business School; George Washington University, School of Business; Harvard University, Harvard Business School; MIT-Harvard Economic Sociology Seminar; Washington University in St. Louis, Olin Business School; Yale University, Yale School of Management; University of Arizona, Eller College of Management; University of Chicago, Booth School of Business; University of Connecticut, School of Business; University of Nebraska, College of Business Administration; University of Washington, Foster School of Business

CONFERENCE
PRESENTATIONS

2017 American Sociological Association, Montreal, Canada (*1 paper presentation*); Academy of Management (*2 symposia and 1 paper presentation*), Atlanta, GA

– *Academy of Management Best Paper Proceedings*

2016 INFORMS Annual Meeting, Nashville, TN (*paper presentation*); American Sociological Association, Seattle, WA (*paper presentation*); Academy of Management, Anaheim, CA (*paper presentation*)*; CCC Doctoral Conference, Bocconi University, Milan, Italy (*paper presentation*); NYU-Columbia Doctoral Conference, New York University, New York, NY (*paper presentation*); Sumantra Ghoshal Strategy Conference, London Business School, London, England (*paper presentation*)*; Nineteenth Annual Meeting of Organizational Ecologists, Catania, Italy (*paper presentation*)*

– *Academy of Management Showcase Symposium*

2015 INFORMS Annual Meeting, Philadelphia, PA (*paper presentation*); Wharton People and Organizations Conference, Philadelphia, PA (*roundtable presentation*); Harvard University, Culture and Social Analysis Workshop, Cambridge, MA (*paper presentation*); American Sociological Association, Chicago, IL (*2 paper presentations*); Academy of Management, Vancouver, Canada (*2 paper presentations*); International Network of Analytical Sociologists, Cambridge, MA (*paper presentation*)*

2014 Wharton People and Organizations Conference, Philadelphia, PA (*roundtable presentation*); Academy of Management, Philadelphia, PA (*paper presentation*)

AWARDS AND
HONORS

Best Paper Proceedings, Academy of Management, OMT Division. 2017.

2nd place, MIT Sloan School of Management Doctoral Thesis Prize. 2017.

Winner, Winner, INFORMS Organization Science Dissertation Proposal Competition. 2016.

Academy of Management, OMT Doctoral Consortium (Accepted Participant). 2016.

Chosen to address MIT Sloan Executive Board. 2016.

Best Student Paper Award, Academy of Management, OMT Division. 2015.

Best Paper Proceedings, Academy of Management, OMT Division. 2015.

Academy of Management, BPS Doctoral Consortium (Accepted Participant). 2014.

NBER Entrepreneurship Research Boot Camp (Accepted Participant). 2014.

Strategy Research Initiative PhD Boot Camp (Accepted Participant). 2014.

MIT Sloan Doctoral Fellowship (2011–2017)

TEACHING

Yale School of Management

Entrepreneurship and New Ventures (MBA) Spring 2018

Start-up Founder Practicum (MBA) Spring 2018

CASE WRITING

“Restoration Affiliates (One year later)” (with Ezra Zuckerman). *Update to “Restoration Affiliates” (MIT Sloan 13-150)*

PROFESSIONAL SERVICE

Reviewer: *Management Science, Organization Science*

Co-Organizer, Junior Organization Theory Conference (2017)

Reviewer, INFORMS Dissertation Competition (2017)

Reviewer, Strategic Management Society (2016–)

Reviewer, Academy of Management (2012–)

Organizer, Economic Sociology Working Group (MIT Sloan) (2014)

PhD Student Liaison, Behavioral & Policy Sciences (MIT Sloan) (2012–2013)

OTHER WORK EXPERIENCE

Sr. Financial Analyst, Raytheon Company (2008–2011)

Investment Banking Analyst, Robert W. Baird (2007–2008)

OTHER SKILLS

Language: English (native), Portuguese (conversational)

Technical: R, Stata, Python, JavaScript, HTML