

TRISTAN L. BOTELHO

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EMPLOYMENT

2017– **Yale University**
Assistant Professor, Organizational Behavior, Yale School of Management

EDUCATION

2017 **Massachusetts Institute of Technology, Sloan School of Management**
Ph.D., Management

2015 **Massachusetts Institute of Technology, Sloan School of Management**
S.M., Management Research

2007 **Providence College**
B.S., Finance and B.A., History (*magna cum laude*)

RESEARCH INTERESTS

Entrepreneurship, Strategic Management, Economic Sociology, Organization Theory, Innovation, Social Networks

PUBLICATIONS

Botelho, Tristan L. and Mabel Abraham. “Pursuing Quality: How Search Costs and Uncertainty Magnify Gender-based Double Standards in a Multistage Evaluation Process.” *Administrative Science Quarterly* (Forthcoming)
– Coverage: *Rotman Institute for Gender + the Economy*

RESEARCH IN PROGRESS

Botelho, Tristan L. “Here’s an Opportunity: Knowledge Sharing among Competitors as a Response to Market Uncertainty.”

- *Best Student Paper Award, 2015 Academy of Management, OMT Division*
- *Best Paper Proceedings, 2015 Academy of Management, OMT Division*

Botelho, Tristan L. “From Audience to Evaluator: The Effect of Social Influence in Opt-in Evaluation Processes.”

- *Best Paper Proceedings, 2017 Academy of Management, OMT Division*

Botelho, Tristan L. and Aleksandra Kacperczyk. “Who Leaves the Promised Land? The Paradox of Status and Entrepreneurial Mobility.”

Botelho, Tristan L. “The Effect of Failure and Success on the Evaluation of Entrepreneurial vs. Established Firms.”

Abraham, Mabel and **Tristan L. Botelho.** “Network Sources of Disadvantage among Entrepreneurs.”

INVITED PRESENTATIONS

2017	Dartmouth College, Tuck School of Business
2016	Yale University, School of Management Washington University in St. Louis, Olin Business School Harvard University, Harvard Business School Boston University, Questrom School of Business University of Nebraska, College of Business Administration University of Chicago, Booth School of Business Columbia University, Columbia School of Business University of Connecticut, School of Business George Washington University, School of Business University of Washington, Foster School of Business Carnegie Mellon University, Tepper School of Business University of Arizona, Eller College of Management Emory University, Goizueta Business School MIT-Harvard Economic Sociology Seminar

OTHER PRESENTATIONS

**Denotes presented by coauthor;*

- 2017 Academy of Management (*2 symposia and 1 paper presentation*), Atlanta, GA
 – *Best paper proceedings*
- 2016 NYU-Columbia Doctoral Conference, New York University, New York, NY
 CCC Doctoral Conference, Bocconi University, Milan, Italy
 INFORMS Annual Meeting, Nashville, TN
 Academy of Management, Anaheim, CA*
 – *Showcase symposium*
 Sumantra Ghoshal Strategy Conference, London Business School, London, England*
 Nineteenth Annual Meeting of Organizational Ecologists, Catania, Italy*
 American Sociological Association, Seattle, WA
- 2015 Wharton People and Organizations Conference, Philadelphia, PA
 Academy of Management, Vancouver, Canada (*2 paper presentations*)
 – *Best student paper (OMT)*
 INFORMS Annual Meeting, Philadelphia, PA
 American Sociological Association, Chicago, IL (*2 paper presentations*)
 Harvard University, Culture and Social Analysis Workshop, Cambridge, MA
 International Network of Analytical Sociologists, Cambridge, MA*
- 2014 Wharton People and Organizations Conference, Philadelphia, PA
 Academy of Management, Philadelphia, PA

HONORS AND AWARDS

- 2017 Best Paper Proceedings, Academy of Management, OMT Division
- 2017 2nd place, MIT Sloan School of Management Doctoral Thesis Prize
- 2016 Winner, INFORMS Organization Science Dissertation Proposal Competition
- 2016 Academy of Management, OMT Doctoral Consortium
 Accepted Participant
- 2016 Chosen to address MIT Sloan Executive Board
- 2015 Best Student Paper Award, Academy of Management, OMT Division
- 2015 Best Paper Proceedings, Academy of Management, OMT Division
- 2014 Academy of Management, BPS Doctoral Consortium
 Accepted Participant

- 2014 NBER Entrepreneurship Research Boot Camp
Accepted Participant
- 2014 Strategy Research Initiative PhD Boot Camp
Accepted Participant
- 2011–2017 MIT Sloan Doctoral Fellowship

TEACHING

Yale School of Management

- 2018S Entrepreneurship and New Ventures (MBA)

CASE WRITING

- 2014 “Restoration Affiliates (One year later)” (with Ezra Zuckerman)
Update to “Restoration Affiliates” (Ezra Zuckerman and Cate Reavis, MIT Sloan 13-150)

PROFESSIONAL AND DEPARTMENTAL SERVICE

- Reviewer *Management Science, Organization Science*
- 2016– Reviewer, Strategic Management Society
- 2012– Reviewer, Academy of Management
- 2014 Organizer, Economic Sociology Working Group (MIT Sloan)
- 2013 Discussant, Economic Sociology Seminar (Harvard)
- 2012–2013 PhD Student Liaison, Behavioral & Policy Sciences (MIT Sloan)

OTHER WORK EXPERIENCE

Raytheon Company

- 2008–2011 Sr. Financial Analyst

Robert W. Baird

- 2007–2008 Investment Banking Analyst

Fidelity Investments

2006–2007 Investment Analyst Intern

OTHER SKILLS

Language English (native), Portuguese (conversational)

Technical R, Stata, Python, JavaScript, HTML