

Tristan L. Botelho

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CONTACT INFORMATION	Yale School of Management Evans Hall 5473 New Haven, CT 06510	tristan.botelho@yale.edu (203) 432-4194 www.tristanbotelho.com
EMPLOYMENT	Yale School of Management , New Haven, CT Assistant Professor, Organizational Behavior, July 2017 – Faculty Affiliate, Yale Program on Entrepreneurship, July 2017 –	
EDUCATION	MIT Sloan School of Management , Cambridge, MA Ph.D., Management, June 2017 S.M., Management Research, June 2015 Providence College , Providence, RI B.S., Finance and B.A., History (<i>magna cum laude</i>)	
RESEARCH INTERESTS	Digital Platforms, Entrepreneurship, Innovation, Social Evaluation, Social Networks, and Strategic Management	
PUBLICATIONS	Botelho, Tristan L. 2018. “ Here’s an Opportunity: Knowledge Sharing among Competitors as a Response to Buy-in Uncertainty. ” <i>Organization Science</i> . – <i>Best Student Paper Award, Academy of Management, 2015</i> – <i>2015 Best Paper Proceedings, Academy of Management, 2015</i> – <i>Selected Coverage: MIT Sloan Newsroom, Yale Insights</i> Botelho, Tristan L. and Mabel Abraham. 2017. “ Pursuing Quality: How Search Costs and Uncertainty Magnify Gender-based Double Standards in a Multistage Evaluation Process. ” <i>Administrative Science Quarterly</i> 62(4): 698–730. – <i>Runner-up, Mark Granovetter Award for Best Article in Economic Sociology, 2018</i> – <i>Selected Coverage: Bloomberg, New York Post, Quartz, Rotman Institute for Gender + the Economy, Yale Insights</i>	
RESEARCH IN PROGRESS	Botelho, Tristan L. “From Audience to Evaluator: The Effect of Social Influence in Opt-in Evaluation Processes.” – <i>Best Paper Proceedings, 2017 Academy of Management, OMT Division</i> Botelho, Tristan L. and Aleksandra Kacperczyk. “Who Leaves the Promised Land? The Paradox of Status and Entrepreneurial Mobility.”	

Abraham, Mabel and **Tristan L. Botelho**. “Network Sources of Disadvantage among Entrepreneurs.”

Botelho, Tristan L., Johanna K. Birnir, and David M. Waguespack. “Typing with an Attitude: The Heterogeneous Effects of Gender and Gender Traits on Evaluations in Digital Platforms.”

OTHER
PUBLICATIONS

Botelho, Tristan L. and Mabel Abraham. 2017. “Objective Performance Metrics Are Not Enough to Overcome Gender Bias.” *Harvard Business Review*.

Botelho, Tristan L. and Mabel Abraham. 2017. “To Overcome Gender Bias, Objective Performance Metrics are Not Enough.” *London School of Economics Business Review*.

INVITED
PRESENTATIONS

Includes scheduled presentation

2018 Northwestern University, Kellogg School of Management; University of California Berkeley, Haas School of Business

2017 Dartmouth College, Tuck School of Business

2016 Boston University, Questrom School of Business; Carnegie Mellon University, Tepper School of Business; Columbia University, Columbia School of Business; Emory University, Goizueta Business School; George Washington University, School of Business; Harvard University, Harvard Business School; MIT-Harvard Economic Sociology Seminar; Washington University in St. Louis, Olin Business School; Yale University, Yale School of Management; University of Arizona, Eller College of Management; University of Chicago, Booth School of Business; University of Connecticut, School of Business; University of Nebraska, College of Business Administration; University of Washington, Foster School of Business

CONFERENCE
PRESENTATIONS

2018 Academy of Management (*3 paper presentations*), Chicago, IL; DRUID (*1 paper presentation*); Copenhagen, Denmark; Economic Sociology Conference (*1 paper presentation*), University of North Carolina/Duke University; INFORMS Annual Conference (*1 paper presentation*), Phoenix, AZ

2017 American Sociological Association, Montreal, Canada (*1 paper presentation*); Academy of Management (*3 paper presentation*), Atlanta, GA
– *Academy of Management Best Paper Proceedings*

2016 INFORMS Annual Meeting, Nashville, TN (*paper presentation*); American Sociological Association, Seattle, WA (*paper presentation*); Academy of Management, Anaheim, CA (*paper presentation*); CCC Doctoral Conference, Bocconi University, Milan, Italy (*paper presentation*); NYU-Columbia Doctoral Conference, New York University, New York, NY (*paper presentation*); Sumantra Ghoshal Strategy Conference, London Business School, London, England (*paper presentation*); Nineteenth Annual Meeting of Organizational Ecologists, Catania, Italy (*paper presentation*)

2015 INFORMS Annual Meeting, Philadelphia, PA (*paper presentation*); Wharton People and Organizations Conference, Philadelphia, PA (*roundtable presentation*); Harvard University, Culture and Social Analysis Workshop, Cambridge, MA (*paper presentation*); American Sociological Association, Chicago, IL (*2 paper presentations*); Academy of Management, Vancouver, Canada (*2 paper presentations*); International Network of Analytical Sociologists, Cambridge, MA (*paper presentation*)

2014 Wharton People and Organizations Conference, Philadelphia, PA (*roundtable presentation*); Academy of Management, Philadelphia, PA (*paper presentation*)

AWARDS AND HONORS

Winner, INFORMS Technology, Innovation, Management, and Entrepreneurship Best Dissertation Award, 2018

Runner-up, Mark Granovetter Award for Best Article in Economic Sociology, 2018

Best Paper Proceedings, Academy of Management, OMT Division, 2017

Runner-up, MIT Sloan School of Management Doctoral Thesis Prize, 2017

Winner, INFORMS Organization Science Dissertation Proposal Competition, 2016

Doctoral Consortium, OMT Academy of Management, 2016

Chosen to address MIT Sloan Executive Board, 2016

Best Student Paper Award, Academy of Management, OMT Division, 2015

Best Paper Proceedings, Academy of Management, OMT Division, 2015

Doctoral Consortium, BPS Academy of Management, 2014

NBER Entrepreneurship Research Boot Camp, 2014

Strategy Research Initiative PhD Boot Camp, 2014

TEACHING

Yale School of Management

Entrepreneurship and New Ventures (MBA & eMBA): S18, S19

PROFESSIONAL SERVICE

Executive Committee, INFORMS Organization Science Section (2018–)

Co-Organizer, Junior Organization Theory Conference (2017)

Reviewer: Academy of Management, INFORMS Organization Science Dissertation Competition, Strategic Management Society, and various journals

OTHER WORK EXPERIENCE

Sr. Financial Analyst, Raytheon Company (2008–2011)

Investment Banking Analyst, Robert W. Baird (2007–2008)

OTHER SKILLS

Language: English (native), Portuguese (conversational)

Technical: R, Stata, Python, JavaScript, HTML